



Baptist Memorial Health Care formally announced a \$2 million gift to the University of Memphis, which will be distributed to expand and enhance the University's nursing and audiology speech language building campaign. Baptist's gift comes in the midst of a national need for nurses and other health care workers, some of which can be attributed to a growing need for health care faculty and fewer students entering the health care field. In the above photo, Stephen C. Reynolds, president and CEO of Baptist Memorial Health Care, far left, stands with other Baptist leadership and University of Memphis students and faculty during the check presentation ceremony.

Baptist Memorial Health Care Donates More Than \$3 Million to Health Care Education

Baptist Memorial Health Care announced a \$2 million gift to The University of Memphis recently, bringing its recent total of health care education donations to more than \$3 million.

Last month, Baptist contributed \$1 million to Union University's nursing and pharmacy programs and \$250,000 to Southwest Tennessee Community College's nursing, natural sciences and biotechnology building campaign.

"Helping to ensure the future of health care in our community starts with preparing today's students for careers in health care," said Stephen C. Reynolds, president and chief executive officer for Baptist. "This is one way we can help plant a seed, by contributing to the education of health care students."

"We believe it is critical for health care organizations to work together with quality universities and colleges to build a strong work force for tomorrow."

— Stephen Reynolds, President and CEO, Baptist Memorial Health Care

Baptist's gifts come as health care organizations face the challenge of recruiting health care workers. A growing need for health care faculty and a decrease in the number of students entering the health care field make the challenge daunting.

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Baptist Switched to Press Ganey

Many Baptist patients discharged since Oct. 1 have been receiving a satisfaction survey from Press Ganey through the mail, as Baptist recently signed a contract with the organization after previously using Gallup.

Through survey results, Baptist leadership teams will be able to evaluate satisfaction in care settings such as inpatient, outpatient, emergency, outpatient diagnostics and treatment, oncology, outpatient surgery, home health and minor medical centers. Patients rate various aspects of care from Press Ganey on a five-point scale from "very poor" to "very good" as compared to Gallup's four-point scale of "very dissatisfied" to "very satisfied." Press Ganey reports satisfaction on a 100-point scale.

Press Ganey offers many health care-specific tools on its Web site to address a satisfaction issue or concern, including member forums, alerts and a database of tips and tactics to enhance satisfaction. Baptist Memorial Hospital-Golden Triangle, a pilot site for Press Ganey for about a year, was able to quickly identify areas of patient concern and address them to enhance satisfaction.

This makes returning completed surveys extremely important. Evaluations of patient satisfaction are more precise with a reasonably large number of returned surveys.

Studies have shown it's important for clinical staff to make a personal connection with patients by telling them that they may receive a survey and that we hope they fill it out because

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Baptist Open Enrollment Benefit Fairs

FACILITY	TIME	DATE
Baptist Women's Hospital	7 a.m. to 4 p.m.	Oct. 29
Baptist Union City	7:30 a.m. to 4 p.m.	Nov. 6
Baptist Huntingdon	7 a.m. to 3 p.m.	Nov. 7
Baptist Lauderdale	7 a.m. to 4 p.m.	Nov. 8
Baptist Tipton	7 a.m. to 4 p.m.	Nov. 9
Baptist Union County	7:30 a.m. to 4 p.m.	Nov. 12
Baptist Golden Triangle	7 a.m. to 5 p.m.	Nov. 13
Baptist Booneville	7 a.m. to 4 p.m.	Nov. 14
Baptist North Mississippi	7 a.m. to 5 p.m.	Nov. 15

Baptist Invites Race for the Cure® Route Residents To Enter Yard Decorating Contest

Baptist Memorial Hospital for Women invites residents along the 2007 Memphis-MidSouth Komen Race for the Cure® route to enter Baptist's Yard Decorating Contest. Baptist will award first- and second-place prizes for best showmanship and a first-place prize for the pinkest yard. Winners will be selected for their creativity and spirit in honoring the Race for the Cure and its cause – the eradication of breast cancer. Decorations can be displayed from Thursday, Oct. 25 to Sunday, Oct. 28. Homes will be judged at 7 a.m. on the day of the race, Saturday, Oct. 27. Participants will receive an "Honor Her" sign to designate their yard as an official entrant in the contest. To participate in the contest, residents along the route must register in advance. For more information or to register for the contest, please call 901-227-9102 or send an e-mail to lesley.reid@bmhcc.org.

Baptist Women's Hospital Free Seminar Series To Focus on Infertility and Treatment Options

The Infertility Epidemic – What Can You Do About It? is the topic of a free seminar at Baptist Memorial Hospital for Women during National Infertility Week, Nov. 4-10. Seminar speakers will provide information about the causes of infertility, treatment options, and the emotional and physical issues associated with infertility.

The first seminar, "Hopelessly Infertile: Are There Any Miracles?," presented by reproductive endocrinologist Dr. Raymond Ke, will be Nov. 6, at 6:30 p.m. in the Baptist Women's Hospital lobby. On Thursday, Nov. 8, at 6:30 p.m., urologist Dr. Mark Saslawsky will present "The Spectrum of Male Infertility – Education and Treatment Options." The final workshop, "Healing Infertility – What Can I Do for Myself!," will be from 9:30 a.m.-12:15 p.m., Saturday, Nov. 10, in the Baptist Women's Hospital lobby. The workshop will feature information on yoga, emotional health, massage, physical therapy, acupuncture and nutrition.

To sign up, please call 901-227-8478.



Etiquette ED

Eating Etiquette Tips: What Utensil to Use and With What Food

■ Use your flatware from the outside moving inward toward the main plate. Salad fork, knife and soup spoon are farther from the main plate than the main course knife, fork and spoon. Dessert utensils are placed either above the main plate or served with dessert.

■ The knife blade should be placed on the edge of your plate when not in use. The blade should always face inward.

■ When finished with your meal, place your knife and fork with handles at the 4 o'clock position and the tines of the fork down to signal to the server you are done.

Call to Me, and I will answer you, and show you great and mighty things, which you do not know.

Jeremiah 33:3

Baptist Memphis Set to Complete Another Baptist CD Phase

Med/Surg, Other Clinical Departments Included in Final Go-Live Oct. 30

Nursing informatics, information systems and clinical departments plan for another smooth go-live of the Baptist CD project, as five med/surg units, skilled nursing, nutrition, pharmacy, rehabilitation and other clinical departments transition to electronic clinical documentation on Oct. 30 at Baptist Memorial Hospital-Memphis.

"The process has gone smoothly the last few times because we've been able to quickly address any issues, so clinicians have been able to continue their patient care routines without interruption," said Chris Hopper, manager in nursing informatics. "I think the key as we carry this to other hospitals is proactive and prompt support service and each department being fully staffed."

Units did staff up for the implementation, which also helped nurses and clinicians focus on using the program while still caring for patients. Like previous go-lives, support will be a priority.

The implementation is for Horizon Expert Documentation care documentation system, which enables each caregiver to efficiently review patient status in real-time, and then document clinical assessments and findings at the point of care. Information automatically posts to the integrated patient record, enabling clinicians across multiple disciplines to communicate, document, evaluate and coordinate each patient's progress.

The intelligent documentation model helps caregivers focus on the most relevant patient information. Go-live implementations at other Baptist hospitals are being scheduled.

Also, the Horizon Physician Portal, is being finalized. Installed with Horizon Expert Documentation, the Horizon Physician Portal is commonly known as the "blue dot,"

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Hall Celebrated for 41 Years of Service

Minnie Hall, right, from pharmacy, shares a memory with Baptist Memphis nursing director Sharon Stubblefield, center, during her retirement party after 41 years of service at Baptist.

BMHCC Helpline/Hotline
877-BMH-TIPS

If you have a question about legal or regulatory requirements, suspect any violation of BMHCC Standards of Conduct, legal or regulatory requirements or suspect that anyone is committing acts of patient abuse in any form, call 877-BMH-TIPS. Reports to the hotline may be made anonymously. Calls are handled confidentially to the extent allowed by law. Baptist does not tolerate retaliation for reports made in good faith. It is the policy of Baptist Memorial Health Care to admit and provide services to patients and guests without distinction due to race, color, age, religion, sex, national origin, handicap or disability. Marilyn Dunavant is Baptist's corporate compliance officer.

Reed Named Dean of Student Services at BCHS

Nancy L. Reed has been named dean of student services at Baptist College of Health Sciences.



Nancy Reed

With more than 20 years' experience in Christian higher education, Reed formerly served as director of student services for Belhaven College's Memphis campus and director of alumni relations, interim athletics director and dean of women at Crichton College in Memphis. She is married and has one son, Mark, who is a senior at First Assembly Christian School-Memphis.



Baptist CD

(Continued from page 2)

and is how physicians access the system through BaptistMD.

The system provides the physician with clinical caregiver documentation. This includes vital signs, intake and output, flow sheet charting, ventilator settings, therapy notes and pharmacy interventions. This information is no longer available on paper and may be viewed only through the portal. Baptist Memphis provided several means of education for the physicians and allied health professionals from classes to a learning lab. Live support included resources available in all areas to assist physicians with accessing the new system. The system design was based on information from the Baptist CD physician adviser group.

"Once Baptist Memphis' go-live is completed, I think we'll have a process we can take to our other hospitals," Hopper said. "But the efforts of the front-line staff can't be overlooked. They are the ones owning this conversion by taking their Baptist CD training straight to patient care."



Newborn Intensive Care Unit Babies, Parents Get Together

Above, 9-month-old NICU graduate Bryon Shaw studies Margaret Cascio at Baptist Memorial Hospital for Women's annual NICU reunion recently. Cascio, an LPN who retired after 30 years of service, attended the reunion to see the children she cared for. At left, "black-eyed peas" Cole and Jack Willis, NICU graduates, wait their turn to be weighed and measured. Baptist Women's Hospital's NICU treats more than 600 babies each year who are born premature or with complications. The NICU and its patients receive assistance through colleague and donor contributions to the Baptist Memorial Health Care Foundation.

Baptist Donates to Area Universities

(Continued from page 1)

"As a faith-based institution, our mission of healing, teaching and preaching extends beyond our hospital and into our community and our schools," Reynolds said. "We believe it is critical for health care organizations to work together with quality universities and colleges to build a strong work force for tomorrow."

Baptist supports a number of health care education programs at many colleges and universities throughout the Mid-South, including the University of Mississippi, Dyersburg State

Community College, Bethel College and Mississippi University for Women. Baptist's donation of property in the Medical Center district to the University of Tennessee is the largest single gift ever given to the University statewide. In addition, Baptist has provided millions of dollars for professorships and other programs at UT over the years.

"Private fundraising is more important now than at any other time in the history of Tennessee public education," said Charles

W. Manning, chancellor of the Tennessee Board of Regents. "The entire community benefits when public higher education, businesses and organizations collaborate to meet critical community needs."

Baptist also invests \$12 million a year in the Baptist College of Health Sciences. The school's graduates go on to work for a number of health care organizations, both within and outside the Baptist system.

Baptist Switches to Press Ganey

(Continued from page 1)

we pay close attention to their ideas for improvement,” said Harold Dickson, director of Health Services Research for Baptist.

Gallup results and Press Ganey results will be appropriately combined for patient satisfaction reports until there are 12 months of Press Ganey data. Beginning in October, our Press Ganey consultant will conduct Webinars and onsite training and support visits for administrators, Service First teams

and department managers.

“Using Press Ganey gives our colleagues the tools to help them do what they’re being asked to do,” said William Tuttle, vice president of Planning for Baptist Memorial Health Care. “Whether it is patient flow, processes, care or environment, as soon as something is identified as an issue or concern inhibiting satisfaction, colleagues have a ready source for information on how to change that perception and enhance care.”

Clean-up Days Scheduled for Baptist Operation Outreach

Baptist Operation Outreach seeks volunteers to help clean up two rooms, a hallway and a rest-room at the Dozier House at Memphis Catholic Charities, to prepare for an expansion of the clinic at 85 N. Cleveland. The clinic provides health care for homeless individuals. Clean-up days are Nov. 9-10 from 10 a.m. to 3 p.m. Lunch will be provided. For information, please call Shirley Stringer at 901-227-5324.

Youth Sports and Head Injuries

Semmes-Murphey Neurologic & Spine Institute is hosting a free seminar on head injuries and youth sports. Allen K. Sills, MD, will present information about head injuries to parents and young athletes concerning head injuries from 6-7 p.m. Nov. 14 at Semmes-Murphey Clinic on Humphreys Boulevard. A question-and-answer session will follow the presentation. Register by calling 901-522-2619 or online at www.semmes-murphey.com.

LEADER'S CORNER

Five Questions

with Larkin Kennedy



Larkin Kennedy, Administrator and CEO,
Baptist Memorial Hospital-Booneville

When does service begin and end?

Whether with a patient, guest or fellow colleague, how far does a colleague follow through with service? Does service begin

when service is requested, or should there be a proactive move in anticipation of the request?

As a critical component of patient care, determining when service begins and ends establishes a routine and fosters a culture to the point where it's done without a thought – it's just done – and the reason for doing so comes from a desire within to help others.

I pose this question because thousands of patients receive care at a Baptist hospital each year. How many of them could tell you when service began and ended? How far did a colleague go to help them feel at ease with what was going on?

In many ways, service doesn't change because of size. In fact, I'm not sure the size of a facility really matters when it comes to service.

At Baptist Memorial Hospital-Booneville, we are in the unique position of being a smaller hospital with larger competing facilities nearby. Our challenge is complicated, but the solution is simple – attract and keep Prentiss County patients.

The obvious answer is that we're still more convenient than our competitors, but that one answer alone won't keep patients here. As a matter of fact, even though we provide unrivaled quality of care, I don't think that would matter if that was all we had to offer.

Both of those are important, but service in the delivery

of care is where you truly reach your patient. Whether patients are coming in for an outpatient procedure or requires admission, how we interact with them is extremely important. Being attentive to their needs, anxieties and feelings is crucial. It's the one aspect that will bring patients to your hospital. It will also bring them back.

Something that began a few years ago at our hospital is a simple way to continue to care for our patients before, during and after they receive treatment at Baptist Booneville.

Our surgery department generally scores very high in patient satisfaction. One of the reasons for that is we care for patients before, during and after their surgery by contacting them at home before they come to the hospital, caring for them at the hospital and then following up their hospital care by checking back with them when they return home.

Before their surgery, we want to reassure our patients about what they're about to experience and also give them an idea of what's going to happen. In many ways, it relieves their anxiety and lets them know we want them to be as comfortable as possible visiting our hospital.

It begins our cycle of care with our patient. After their surgery, we follow up and check in with them – we find out how they're doing, ask how they feel, answer their questions and make sure they're taking their medications.

Most of the time, our patients are pleasantly surprised that we took the effort to phone. In addition to assessing how a patient is doing following surgery, it's also a moment for them to ask questions they may have addressed promptly. If you had a relative or neighbor who was a nurse or physician, you'd call them the moment you had a question. We want to be that neighbor for our patients.

In that respect, I'm not sure service ever truly ends or begins. I think taking that few moments to contact a patient shows them that as caregivers, we're interested in more than just their care when they're at our hospital – we're interested in their well being.

I knew I wanted to be a Baptist colleague when I got to see Baptist's commitment to patient care during my administrative fellowship.

The best piece of advice I received was from a friend who told me that the measure of leadership is results, not popularity.

Few people know that I lived in China for six weeks after college.

If I weren't at Baptist, I'd be still trying to pass chemistry and calculus.

The thing I enjoy most about working at Baptist is seeing our mission statement in action every day.

SAFETY MATTERS

Patient Identification

Correctly identifying patients and matching them with the appropriate interventions is imperative.

In the health care setting, not all patients will be able to effectively communicate who they are because of procedures, treatments or their condition.

Talking with patients is always

good, but asking them their name is only one of many ways to identify and confirm a patient's identity.

Patients wear wristbands with their personal information so members of their health care team can readily identify them. It's so important that it's standard procedure to routinely check the information on the wristband many times a day — when medication is given, while transporting patients to a different part of the hospital,

when a lab is drawn or even during a simple introduction when a new shift begins.

Patients also have the right to request the wristband be checked before any treatment. There are wristbands in the hospital that communicate special information. These wristbands are brightly colored and tell the staff caring for the patient that there is a specific safety concern, such as an allergy wristband.

These wristbands are a trigger

for the health care team to stop, check, ask and obtain further information regarding that specific concern.

Because we have these special wristbands in health care it is very important patients remove any personal wristbands while in the hospital, such as a pink wristband for breast cancer awareness. These wristbands may interfere with important information and removing them will eliminate any potential confusion.

MONEY MATTERS

Breaking the Payday Loan Cycle

It's no secret that high-cost financial services, especially payday lenders, are thriving. With interest and fees ultimately costing several times the cost of the original loan, it's easy to see how a person can get caught up in an extremely costly cycle with these products.

According to the Center for Responsible Lending, borrowers who receive five or more loans a year account for 90 percent of the lenders' business.

They also indicate the typical payday borrower pays back \$793 for a \$325 loan and that predatory payday lending costs American families \$4.2 billion per year in excessive fees.

Credit unions and some banks offer a payday loan alternative program and include counseling and education as a part of the complete program.

Financial counselors understand that people who have used payday loans may be embarrassed or timid in facing their situation. Your conversation with a financial counselor is confidential. Managing your total financial relationship can benefit you and family and let you enjoy life without the stress that a payday loan can have on your family budget.

"...the typical payday borrower pays back \$793 for a \$325 loan and that predatory payday lending costs American families \$4.2 billion per year in excessive fees."

Through money management counseling, programs like BALANCE offered by HealthNet Federal Credit Union can help you get to the core issue that put you in the position of getting a payday loan in the first place.

Our counselors will work with you to determine action steps to break the cycle and establish a spending plan and budget that will work for you. Through credit report review and education, we can help you improve your credit standing so you can qualify for affordable credit through the credit union or other financial institutions and break the reliance on high-cost fringe financial services.

Payday loans are expensive; advice and counseling are free. Seeking good advice is always advisable whether you want to break the payday loan cycle or want a better quality financial life.

William A. Whitten

*Vice President,
HealthNet Federal Credit Union*

TEEN CAMP GOOD GRIEF



Above, Sarah Neudeck, right, with Baptist Trinity Hospice Bereavement Services, comforts camper Kelley during Teen Camp Good Grief, held recently at Camp Bear Track in Arkansas. At left, camper Kirby, right, and her camp buddy Allison Chesser, react to reaching a bucket with slime during "messy games" at camp. The camp is free of charge for teens who have suffered the loss of a loved one. It is made possible with funding from the Baptist Memorial Health Care Foundation.

CLASSIFIED ADS

YARD SALE

- Five-family garage sale at 5262 Southwood beginning at 8 a.m. Friday, Oct. 26 and Saturday, Oct. 27.
- Moving sale Nov. 2-3 at 1203 Scarlet Tanager Lane, east of Baptist Collierville near the Poplar and Poplar View intersection.

HOUSEHOLD

- Large capacity white Aviator washer and dryer, sell as a set for \$100 OBO. Call 901-361-5380 after 4 p.m.
- Frigidaire Crown series washer and dryer, \$350; both in good condition. Call 901-433-3571 and leave a message or e-mail cadillac_j@yahoo.com.
- Triple mahogany dresser with mirror, \$375; two Queen Anne chairs, \$100; white couch, \$125; 27-inch RCA TV, \$75; 36-inch Sony WEGA flat screen TV, \$300 OBO. Call 901-830-3893.
- Thomasville Collector's cherry formal dining room furniture with dining room table, six chairs and china cabinet, \$3,100; Thomasville Collector's cherry entertainment center, \$350; two Thomasville Collector's cherry end tables, \$100; Bradlington-Young dark blue leather recliner, \$500. All in excellent condition. Call 901-861-0311.
- Maple cabinet for kitchen or bathroom, eight feet tall, 16-inches wide, new in box, \$300. Call 901-568-0213.
- Octagonal glass top kitchen table, \$30; two wooden kitchen chairs, \$10 each; bread maker, new in box, \$40. Call 901-751-8087 after 6 p.m.
- Spring Air pillow top mattress and box springs and frame, \$600. Call 901-413-2502 and leave a message.
- King size cherry bedroom set, head and footboard, night stand, chest of drawers, dresser with mirror and long swivel mirror, no mattress, very good condition, \$500; oak sofa table, \$50. Call 901-619-0948.
- Whirlpool washer and dryer, 20 years old, cream color, \$100. Call 901-758-1866 and leave a message.

VEHICLES

- 2000 Toyota pickup, 4 wd, blue, JVC mp3 player, 5 spd, winch, \$8,500; 1987 GMC pickup, 4 wd, 2.8 L v6, 5 spd, blue diamond stud toolbox, excellent condition, new exhaust, battery, \$3,000. Call 901-680-0283.
- 2005 Nissan Titan crew cab, silver, 24,000 miles, factory and extended warranty, towing package, bedliner, tinted windows, nice, \$21,000. Call 662-934-1813.
- 2004 Mazda RX-8, red with black leather, Bose stereo, sun roof, 23,000 miles, excellent condition, under warranty, \$18,000. Call 901-759-0849.
- 2006 Acura TL, black with tan leather, very clean, great condition, 30,000 miles, XM radio, Bluetooth, sunroof, all power, under warranty.

Call 662-832-7548.

- 2004 Mazda Speed convertible, leather, turbo, 6 spd, Bose stereo, 8,000 miles, excellent condition, under warranty, \$21,900. Call 901-737-7987 and leave a message.
- 2007 Toyota Tacoma SR5, 4 wd, extended cab, like new, 16,000 miles, 2.7 L 4 cyl., 5 spd, fully loaded, chrome package, AM/FM/CD stereo, tow package and much more, \$21,500 OBO. Call 901-827-5382.
- 2006 Ford F-150 Lariat, V8, 4 wd, black with tan leather, AM/FM/CD/mp3, bed liner with top, tilt, cruise, power, excellent condition, 26,000 miles, \$27,500. Call 901-488-6862.
- 2004 Ford Mustang 40th anniversary edition, charcoal gray, about 52,000 miles, V6, great shape, green neon lights underbody, floorboard and behind grill, performance chip, 220 watt Pioneer CD player, two 10-inch subwoofers, also sold with billet grille and cold air intake, new in box, asking payoff price. Call 731-612-8620.

MISCELLANEOUS

- Diamond stud toolbox, fits small Ford Ranger pickup, \$125; two-ton fold up cherry picker, 8 ton, hydraulics, \$100. Call 901-680-0283.
- Fox and mink coat, \$300, payments accepted, worn once and professionally stored in fur vault. Call 901-428-1215.
- Authentic NFL DeAngelo Williams Carolina Panthers jersey, size 48, still in package with tags, \$195. Call 901-737-7987 and leave a message.
- Apple iPod Red Special Edition, 4 MB, new and in case, never opened, \$150. Call 662-563-8859 and leave a message.
- Little Tykes Ride on Train and Track, needs charger, \$50. Call 901-830-3893.
- Fisher Price baby walker, swing, jumperoo for sale, \$20 each. Call 901-365-2581.
- Preschooler's activity desk and chair with built-in overhead lamp and backlit drawing surface, \$10; preschooler's playhouse kit (large, interlocking plastic blocks), \$10. Call 901-568-0213.
- Lateral thigh trainer, working video and papers. Call 901-490-8669.
- Girls' Magna mountain bike, 18 spd, front suspension, new tires and tubes, \$55; girls' Huffy mountain bike, 18 spd, front and rear suspension, like new, \$70. Call 901-682-5783 after 3 p.m.

REAL ESTATE

- Fayette County home for sale, 4 BR/3.5 BA, on 7.5 acres with five more available, two-car garage, open floor plan, 11-foot ceilings, gas fireplace, whirlpool tub in master bath with separate shower, double vanities, 24X40 shop with overhead door, paved drive, \$389,000. Call 901-466-7727.
- 3 BR/1 BA home on lake, central heat and air, new windows and gutters, wood burning fire-

place, on two lake lots facing water. Call 662-689-0090.

- Southaven home for sale at 5706 Alexandria Lane, 3 BR/2 BA with new exterior paint and new carpet throughout, large open great room and kitchen, \$119,900. Call Laurie at 901-828-7113.
- Three-acre lot in south central Tipton County, about two miles north of Shelby County in Dove Heights subdivision, near Hwy. 14, \$60,000. For information, call 901-873-1013.
- Ranch style home for sale at 6946 Autumn Hill Lane, 3 BR/2 BA, split floor plan, sunroom, fireplace, garage with doors on each side, large back yard, furnace two years old. Call Joni 901-381-2661.
- Horn Lake home for sale, 3 BR/2 BA, wooded, landscaped yard with wood deck, privacy fence, bay window, two car garage, vaulted ceiling in master and living area, fireplace with gas logs, must see, \$123,000. Call 901-359-5409.
- Collierville home FSBO, 3 BR/2 BA, split floor plan, 1,522 square feet, large lot, ceramic tile and carpet, double carport, \$167,000. Call 901-497-7084 for appointment.

SERVICES

- Interior/exterior painting, pressure washing, rotten wood replacement, minor carpentry, licensed and insured, call 901-461-2149 for a free estimate. Mention ad for 10 percent discount.
- Aaron's tree service, cut down big or small trees, haul off all debris, excellent clean up, insured for all tree work. Call 901-461-6075.
- Seasoned oak firewood, all split, delivered for \$100 per truck load. Call 901-461-6075.
- Interior and exterior painting, room additions, decks, fencing, vinyl siding and sheetrock repair. Call Dan at 901-756-4002.
- Flying lessons for private, commercial and instrument ratings, plus flight reviews, aerobatic and spin training. Call Jon at 901-796-1049.
- Kitchen and bath remodeling, tile, paint, crown molding and more. References available. Call 901-246-7129.
- Interior painting and tile work, free estimates. Call Charles at 901-238-8833.
- Pitcure framing, call 901-682-1190 and leave a message.

PETS

- Labrador puppies, six weeks old, \$200, 5 black, 3 yellow and one white. Call 901-876-3754.
- Norwegian elkhound, 8 years old, and mix dog for good home, current on vaccinations and heartworm medicine, house broken and would like them to stay together. Call Cindy at 901-359-9845.

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